

The Planning Survey 19

The world's largest survey of planning software users

This is a specially produced summary
by BARC of the headline results for

LucaNet





KPI results

6 top-rankings
and
14 leading positions

in 2 different peer groups.

 BARC #PLANNING SURVEY 19



Recommendation

100%

of surveyed users say they would **recommend*** LucaNet.

** Based on the aggregate of "Definitely" and "Probably".*

 BARC #PLANNING SURVEY 19



Implementer support

91%

of surveyed users **rate** LucaNet's **implementer support** as **good** or **excellent**.*

** Compared to **76%** for the average planning tool.*

 BARC #PLANNING SURVEY 19



Vendor support

100%

of surveyed users **rate** LucaNet's **vendor support** as **good** or **excellent**.*

** Compared to **72%** for the average planning tool.*

 BARC #PLANNING SURVEY 19



Peer Group
Financial Performance Management Products

1. Top-ranked in

- Project length
- Business value
- Predefined data connectivity
-

Leader in

- Project success
- Price-to-value
- Recommendation
- Vendor support
- Customer satisfaction
- Data integration
- Performance satisfaction

Peer Group
European Vendors

1. Top-ranked in

- Project length
- Business value
- Predefined data connectivity
-

Leader in

- Project success
- Price-to-value
- Recommendation
- Vendor support
- Customer satisfaction
- Data integration
- Performance satisfaction

 **Summary**

With six top ranks and 14 leading ranks in two different peer groups, LucaNet achieves a very good set of results in this year's Planning Survey. Convincing ratings in numerous important KPIs help to consolidate its position as a market-leading financial performance management vendor. Companies can benefit from using LucaNet software in terms of improved integration of planning with reporting and analysis, increased transparency of planning and improved employee satisfaction. An overwhelming 97 percent of respondents are 'somewhat satisfied' or 'very satisfied' with LucaNet software, a major reason behind its perfect recommendation rate of 100 percent. LucaNet offers a comprehensive software portfolio for consolidation, planning, financial reporting and additional financial management topics, which customers appear to be very satisfied with.



The Planning Survey 19 LucaNet top ranks



Hochprofessionell, flexibel und schnell.
Absolute Anwender-Software.

 | BARC ^{PLANNING SURVEY 19}

“ *Consultant, consulting, 101-2,500 employees*

Sehr gute Erfahrungen bei der Planung mit LucaNet, Bankenreporting und als Basis für Plan/IST-Vergleiche.

 | BARC ^{PLANNING SURVEY 19}

“ *Line of business employee, consulting, 101-2,500 employees*

Kurze Einführung, hochautomatisierte Lösung und einfach in der Bedienung bei einem sehr guten Preis-Leistungsverhältnis.

 | BARC ^{PLANNING SURVEY 19}

“ *Head of business department, packing industry, 101-2,500 employees*

Sehr flexibles System, einfaches Customizing ohne Beraterbedarf, sehr gut zusammen mit Cubeware und Excel verwendbar.

 | BARC ^{PLANNING SURVEY 19}

“ *Person responsible/Project manager for departmental BI, utilities, 101-2,500 employees*

Die Erfahrungen mit LucaNet, speziell auch mit dem Support sind umfassend positiv.

 | BARC ^{PLANNING SURVEY 19}

“ *Line of business employee, manufacturing, 101-2,500 employees*

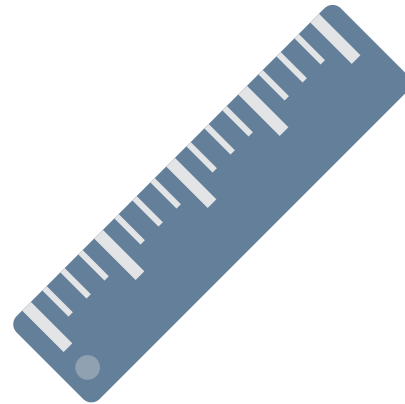


Project success



This KPI is based on the implementation satisfaction level and the frequency of projects completed on time and on budget.

Project length



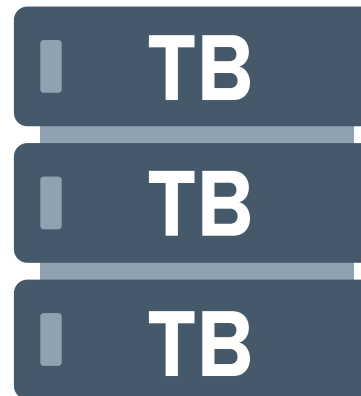
This KPI is based on how quickly the product is implemented.

Business value



This KPI combines the 'Business benefits', 'Project success' and 'Project length' KPIs.

Predefined data connectivity



This KPI is based on how often the product was chosen for its predefined data connection to systems in use, and on the frequency of complaints about being unable to access data from source systems.

LucaNet vs. Excel



BARC is a leading enterprise software industry analyst and consulting firm delivering information to more than 1,000 customers each year. Major companies, government agencies and financial institutions rely on BARC's expertise in software selection, consulting and IT strategy projects.

For over twenty years, BARC has specialized in core research areas including Data Management (DM), Business Intelligence (BI), Customer Relationship Management (CRM) and Enterprise Content Management (ECM).

BARC's expertise is underpinned by a continuous program of market research, analysis and a series of product comparison studies to maintain a detailed and up-to-date understanding of the most important software vendors and products, as well as the latest market trends and developments.

BARC research focuses on helping companies find the right software solutions to align with their business goals. It includes evaluations of the leading vendors and products using methodologies that enable our clients to easily draw comparisons and reach a software selection decision with confidence. BARC also publishes insights into market trends and developments, and dispenses proven best practice advice.

BARC consulting can help you find the most reliable and cost effective products to meet your specific requirements, guaranteeing a fast return on your investment. Neutrality and competency are the two cornerstones of BARC's approach to consulting. BARC also offers technical architecture reviews and coaching and advice on developing a software strategy for your organization, as well as helping software vendors with their product and market strategy.

BARC organizes regular conferences and seminars on Business Intelligence, Enterprise Content Management and Customer Relationship Management software. Vendors and IT decision-makers meet to discuss the latest product updates and market trends, and take advantage of valuable networking opportunities.

For further information see:

www.barc-research.com

Business Application Research Center – BARC GmbH



BARC

Germany

BARC GmbH
Berliner Platz 7
D-97080 Würzburg
+49 931 880 6510
www.barc.de

Austria

BARC GmbH
Meldemannstraße 18 / 01.14
A-1200 Wien
+43 1890 1203 451
www.barc.at

Switzerland

BARC Schweiz GmbH
Täferstraße 22a
CH-5405 Baden-Dättwil
+41 76 340 3516
www.barc.ch

Rest of the World

+44 1536 772 451
www.barc-research.com